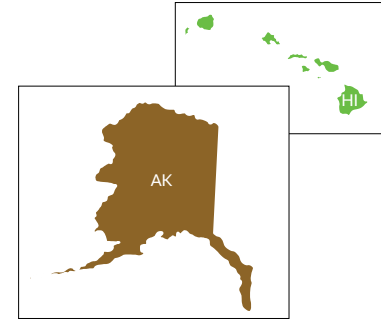
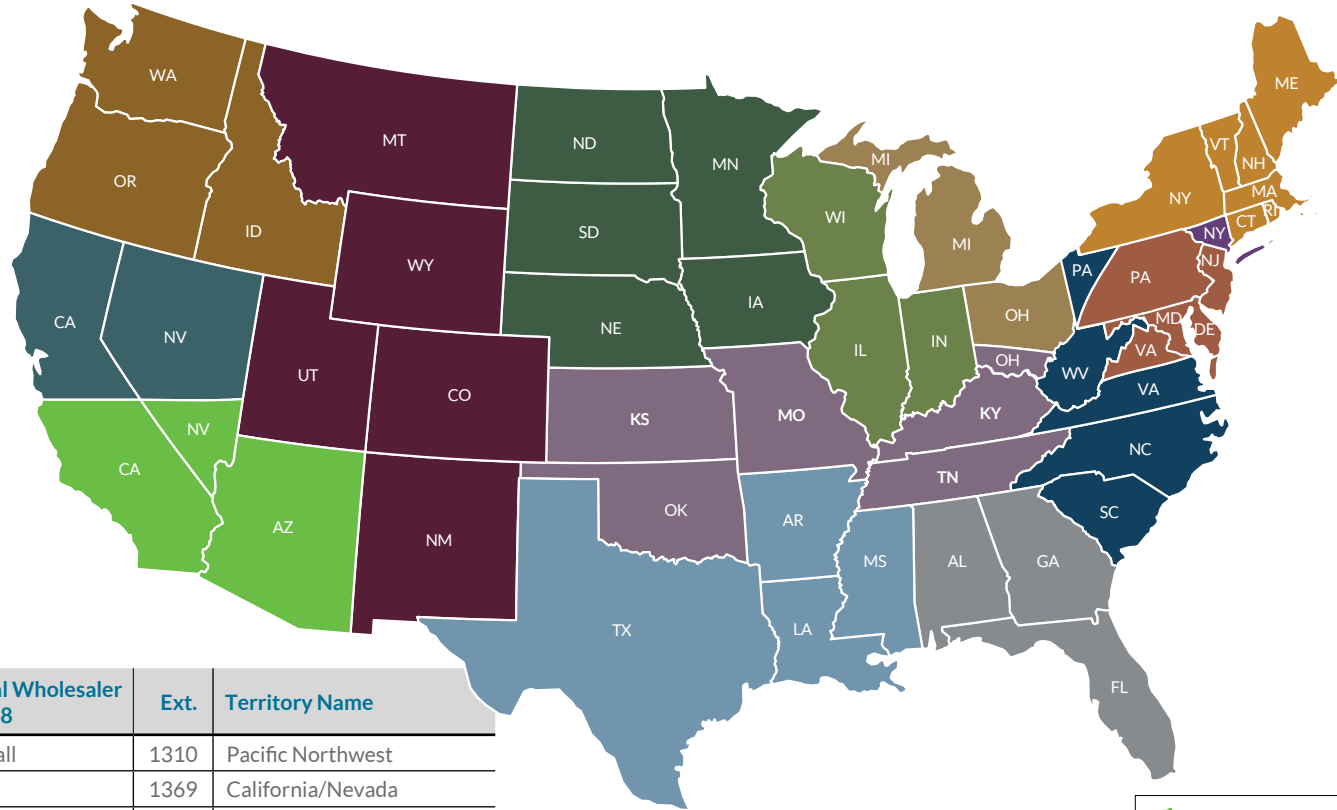




Wirehouse Territory Map

Our regional directors have years of experience helping financial professionals build their business. You can contact your regional director by dialing the cell phone number below. To contact your internal wholesaler, dial the toll-free number below and enter the appropriate extension.

866.324.7348



Managing Director, Wirehouse Channel Manager	
Casey Galligan	914.318.1760
Senior Vice President, Internal Sales	
Pete Meyers	303.339.3663

Territory	Vice President, Regional Director	Cell Phone	AVP, Internal Wholesaler 866.324.7348	Ext.	Territory Name
1	Brian Cowles	303.408.1502	Chris Marshall	1310	Pacific Northwest
2	Massimo Castellano	415.933.7514	JD Lindert	1369	California/Nevada
3	Ted Roundy	805.915.8989	JD Lindert	1377	California, Nevada, Arizona
4	Jim Sears	303.506.1421	Grant Turner	1326	Rockies
5	Brad Duffy	972.345.6916	Keith Herbert	1368	Southwest
6	Shawn Brady	612.991.2951	Curtis Duffus	1162	Upper Midwest
7	Shara Fessler	312.887.0776	Mario Persico	1366	Midwest/Great Lakes
8	Raleigh Strobel	720.635.9292	Bob Carmody	1235	Central
9	Lisa Johnson	734.546.2099	Sara Ingersoll	1141	Michigan/North Ohio
10	Lee England	772.828.9053	Ken Moore	1367	Southeast
11	Jason Roland	720.837.8387	Scott Smith	1160	Carolinas
12	Eric Wolff	703.625.4418	Drew Shields	1365	Mid Atlantic
13	Gene Sullivan	917.861.2408	Ramy Sawaged	1363	New York Metro
14	Luke Castanien	303.525.7215	Dan Feathers	1362	New England